

## Virgin Australia activates codeshare partnership with Air New Zealand

Virgin Australia and Air New Zealand have officially reestablished their long-anticipated partnership, providing your customers with enhanced travel options and greater choice on itineraries between Australia and Christchurch, Auckland, and Wellington. **These codeshare services will only be available from the Australian point of sale and point of origin**.

For your customers, this partnership offers great value, rewards and service including:

- **Convenience** a single ticket covering your customer's domestic and international connections.
- **Seamless Baggage Transfer** baggage through-checked from initial departure airport to your customer's final destination.
- Lounge Access Qualifying Velocity members can relax before eligible flights with refreshment facilities at applicable lounges\*.
- **Business Savings** Virgin Australia Business Flyer members can enjoy 3% off Economy Class Fares and 6% off Business Class Fares on Air New Zealand flights with a VA flight number booked via their Travel Management Company<sup>#</sup>.

Eligible corporate customers with a Corporate Air Agreement will have the ability to access exclusive discounts under their Corporate Air Agreement when flying across the Tasman on codeshare services. Our Corporate Sales team will be working with eligible corporate customers on these changes.

Virgin Australia marketed flights operated by Air New Zealand will be available to sell from today, 5 December 2024, for travel from 9 December 2024.

## Benefits of the Virgin Australia and Air New Zealand codeshare for Velocity members

For Velocity Frequent Flyer members, this partnership offers benefits and rewards including:

- Earn and redeem Velocity Points and earn Status Credits when flying on a Virgin Australia marketed flight operated by Air New Zealand<sup>^</sup>.
- Book an Any Seat with Points + Pay across eligible Trans-Tasman services~.

Additionally, eligible Velocity Gold and Platinum members will receive the following tier benefits:

- Priority Check-in<sup>1</sup>
- Priority Boarding and baggage<sup>1</sup>
- 1x additional baggage up to 23kgs<sup>2</sup>
- Lounge access at selected ports\*

# Virgin Australia and Air New Zealand codeshare flights will operate to and from the following destinations

## **Travel to Auckland:**

→ Adelaide - Auckland (ADL - AKL) → Melbourne - Auckland (MEL - AKL)

→ Brisbane - Auckland (BNE - AKL) → Gold Coast - Auckland (OOL - AKL)

Cairns - Auckland (CNS - AKL) Hobart - Auckland (HBA - AKL)

Perth - Auckland (PER - AKL)

Sunshine Coast - Auckland (MCY - AKL)

Sydney - Auckland (SYD - AKL)

### **Travel to Christchurch:**

Sydney - Christchurch (SYD - CHC)

Melbourne - Christchurch (MEL - CHC)

Brisbane - Christchurch (BNE - CHC)

Gold Coast - Christchurch (OOL - CHC)

## **Travel to Wellington:**

Sydney - Wellington (SYD - WLG)

Melbourne - Wellington (MEL - WLG)

Brisbane - Wellington (BNE - WLG)

## Where can I find more information?

- For FAQs on the VA\*NZ partnership, please see: <u>Virgin Australia Air New Zealand Partnership FAQs</u>
- To view the Virgin Australia and Air New Zealand flyer, please see: <u>Virgin Australia and Air New Zealand Flyer</u>
- Contact the Virgin Australia Industry Support Team on 13 67 37.

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#### **Terms and Conditions**

\*Eligible Velocity tier members and Business Class guests will have access to Air New Zealand Lounges in the following international airports before their trans-Tasman flight when travelling on a VA marketed flight operated by Air New Zealand: Wellington, Christchurch, Sydney, Melbourne, Brisbane, and Perth. In Auckland, access to the third party 'Strata' lounge is available. Each Eligible Velocity members flying on these services may bring one guest into the lounge, provided the guest is also flying on the same VA marketed trans-Tasman flight operated by Air New Zealand (Business class guests cannot bring a guest to the lounge). For eligible Velocity members and Business class guests travelling from Adelaide and the Gold Coast on these services, lounge access will be available at the Virgin Australia Lounge, subject to operating hours. Access to all other Air New Zealand domestic lounges or any other worldwide lounges is not permitted for Virgin Australia guests and Velocity tier members as part of this arrangement.

#As of the 5th of December 2024, the following discounts apply to the Air New Zealand and Virgin Australia base fares

(which excludes surcharges, fees, carrier charges and taxes) of Eligible Flights:

#### Business Fares:

- VA Fare Classes J and C: 6%
- VA Fare Class D: 0%

#### Economy Fares:

- VA Fare Classes Y, B, W, H, K, E, N, V, P: 3%
- VA Fare Classes Q, T, I, S: 0%

The Air New Zealand Business Discounts are applicable on the base fare only, and is subject to change without prior notice. Please check the <u>Virgin Australia Business Flyer website</u> for current discount levels. The Air New Zealand Business Discount is only applicable when an Eligible Flight is booked through an Eligible Booking Channel and is not available through the public Virgin Australia or Air New Zealand website.

The Air New Zealand Business Discounts cannot be used in conjunction with any other offer or discount and cannot be combined with any other Unpublished Fare or Promotional Fare unless otherwise stated. The Air New Zealand Business Discounts do not apply to any bookings made via the Virgin Australia conference and group travel area, sale fares or other tactical fares offered from time to time, and bookings for children and infants. If you have any questions regarding the application of Air New Zealand Business Discounts, please contact the Virgin Australia Business Flyer team. <u>Virgin Australia Business Flyer Terms and Conditions apply</u>. Subject to availability at time of booking.

"Eligible Booking Channel" is: 1. the Virgin Australia Business Flyer Booking Portal; 2. the Virgin Australia Business Flyer member's nominated Travel Management Company (TMC) or registered travel agent; and 3. the Guest Contact Centre. If your TMC or travel agent is not registered to process the Air New Zealand Business Discounts, please instruct your TMC or travel agent to contact the Virgin Australia Business Flyer team at <a href="mailto:businessflyer@virginaustralia.com">businessflyer@virginaustralia.com</a>.

"Eligible Flights" are Virgin Australia marketed and Air New Zealand operated flights (with a VA flight number) booked by a Member.

"Member" is a person that is a Virgin Australia Business Flyer member.

"Promotional Fare" means a fare that is available for a limited period only and which is not part of the standard fare which are publicly visible.

"Unpublished Fare" means a fare not generally made available to the public. This includes (but is not limited to)
Promotional Fares and fares that have been combined with another service, e.g. hotel accommodation as part of a package.

**^Velocity Points Earn and Status Credits Terms and Conditions:** Flights are governed by the operating carrier's terms and conditions, which can be viewed on the operating carrier's websites. Members travelling on upgraded fares purchased with Points or any other subsidised means of upgrades will earn Points based on originally purchased fare classes. Check the <u>Velocity Membership Terms and Conditions</u> for details about earning Points. Status Credits accrual is based on single flight segments that consist of individual flight numbers. An itinerary that involves a change in aircraft but retains the same flight number is considered a single flight segment. An itinerary that consists of a change in flights numbers, even if the same aircraft is used for the entire itinerary, is considered two flight segments. Members travelling on upgraded fares purchased with Points or any other subsidised means of upgrades will earn Status Credits based on the original fare purchased.

 $\sim$ Subject to Terms and Conditions. Check the <u>Velocity Membership Terms and Conditions.</u>

1Priority Check-in & boarding are available at selected ports. See <a href="https://www.velocityfrequentflyer.com/flying-status/benefits-at-a-glance">https://www.velocityfrequentflyer.com/flying-status/benefits-at-a-glance</a> for more information.

2When travelling in Business Class the maximum permitted baggage allowance is 3 x 23kg bags.