

Virgin Australia and Qatar Airways strengthen partnership

Virgin Australia is excited to announce a new milestone in our strategic partnership with Qatar Airways, set to deliver more value and choice for Australian travellers.

Subject to regulatory approval, Virgin Australia will offer daily services to Doha from Sydney, Brisbane, and Perth for sale from today, with flights commencing in June 2025. Flights from Melbourne will go on sale in early 2025, for travel from the end of 2025. The new services will be operated by Qatar Airways for Virgin Australia.

This partnership will provide greater choice, flexibility and value for your customers including:

- More options for international travel with an initial 21 additional flights to Doha from Sydney, Brisbane, and Perth. This expansion will increase to 28 weekly flights with the launch of the Melbourne to Doha route later in 2025.
- A seamless booking experience via Virgin Australia or Qatar Airways when arranging travel to Europe, Africa, the Middle East and beyond.
- **Great value fares** on Virgin Australia flights to Doha, Qatar, flown on Qatar's Boeing 777, including the much loved QSuite*.

Virgin Australia marketed international long-haul flights operated by Qatar Airways for Virgin Australia (with VA flight number VAI to VA29) will be available to sell from today, 12 December 2024, for travel from mid-June 2025.

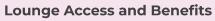
Find out more

Benefits of the partnership for your customers



More choice and flexibility

Book flights to over 100 destinations across Europe, the Middle East and Africa departing from Sydney, Perth, Brisbane and Melbourne.





Gold and Platinum Velocity members and Business Class guests will enjoy access to Qatar Airways' network of lounges¹ when travelling on flights operated by Qatar Airways on behalf of Virgin Australia, and Bonus Points earn on miles flown².



A Premium In-flight experience

Your customers will enjoy premium service with Qatar Airways, the World's Best Airline, renowned for their QSuite Business Class*.

Enjoy a rewarding journey



Your customers who are Velocity Frequent Flyer members or Privilege Club members can earn reciprocal benefits on eligible Virgin Australia marketed international long haul flights between Australia and Doha (operated by Qatar Airways)³.

Your customers can get up to 20,000 bonus Velocity Points when they fly to Doha and beyond with Virgin Australia and Qatar Airways^

In celebration of this exciting announcement, Velocity members can earn 20,000 bonus Velocity Points for return Business Class flights (10,000 Points one-way) or a bonus 10,000 Velocity Points for return Economy class flights (5,000 Points one-way)^, when they:

- Book an eligible Virgin Australia flight between an Australian port and starting, ending or transiting through Doha, with a flight number of: VA1, VA2, VA15, VA16, VA21, VA22, QR8400, QR8401, QR8404, QR8405, QR8406, QR8407 within the Booking Period of 12 December 2024 20 January 2025.
- Add their Velocity Frequent Flyer number to their booking before they fly; and
- Travel on an eligible flight booked within the Booking Period between 12 June 2025 and 30 September 2025.

Where can I find more information?

- For FAQs on the partnership, please see: <u>Agency Partners FAQs Virgin</u> <u>Australia flights to Doha</u>
- Contact the Virgin Australia Industry Support Team on 13 67 37.

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Terms and Conditions

*Qatar Airways QSuite

Qsuite is available on select routes for Qatar Airways Business Class. Please check the availability of Qsuite for your flight at the time of booking. Qsuite may also be unavailable for operational reasons due to aircraft change. Find out more <u>here.</u>

Velocity Status Benefits with Qatar Airways:

¹International lounge access to Qatar Airways owned and operated lounges and third-partner lounges are available when travelling in Business class or guests who are a Velocity Gold and Platinum status members when travelling on a QR operated flight, This includes Virgin Australia flights operated by Qatar Airways with a VA-flight number between Australia and Doha.

²When flying on a Qatar Airways operated flight with a VA flight number. To earn Points you must be a Velocity member. This offer, Velocity membership and Points earn are subject to the <u>Velocity Membership Terms and Conditions</u> as amended from time to time.

³<u>Velocity Membership Terms and Conditions</u> and <u>Privilege Club Member Terms and Conditions</u> apply. Velocity Points can be earned on Virgin Australia flights between Australia and Doha (operated by Qatar Airways for Virgin Australia) with a VA flight number VA1 to VA29 (inclusive). The Velocity Points earned will be calculated using the 'fare type originally purchased, and the miles flown as part of the Virgin Australia flight' method at the rates outlined on the table on the Virgin Australia partner page on the Velocity Frequent Flyer website. Velocity members will earn Status Credits on eligible Virgin Australia marketed flights with a VA flight number that are operated by partner airlines, Virgin Australia flights between Australia and Doha (operated by Qatar Airways for Virgin Australia) with a VA flight number VAI to VA29 (inclusive). Status Credit earn for these flights is based on the fare type originally purchased and number of miles flown at the earn rates outlined on the relevant partner airline page on the Velocity Frequent Flyer website. For all Status Credit earn, Status Credits accrual is based on single flight segments that consist of individual flight numbers. An itinerary that involves a change in aircraft but retains the same flight number is considered a single flight segment. An itinerary that consists of a change in flight numbers, even if the same aircraft is used for the entire itinerary, is considered two flight segments. Domestic flights booked within an international journey will accrue Status Credits at the earn level for international flights. Members travelling on upgraded fares purchased with Points or any other subsidised means of upgrades on Virgin Australia or our partner airlines will earn Status Credits based on original purchased fare type.

^Velocity members can earn bonus Velocity Points ("Bonus Points Offer") when they: 1) book an Eligible Flight between 12.01am AEST 12 December 2024 and 11.59pm AEST 20 January 2025 ("Booking Period"); 2) add their Velocity membership number to the booking before travel; and 3) travel on the Eligible Flight booked in the Travel Period between 12.01am AEST 12 June 2025 and 11:59pm AEST 30 September 2025 ("Travel Period"). An Eligible Flight is a Virgin Australia international long-haul flight, operated by Qatar Airways for Virgin Australia (with a VA flight number VAI, VA2, VA15, VA16, VA 21, VA22 or a QR flight number

QR8400, QR8401, QR8404, QR8405, QR8406, QR8407), between an Australian port and starting, ending or transiting through Doha, Qatar, that normally earns Velocity Points. Eligible Flights can be booked on the <u>Virgin Australia</u> website, <u>Qatar Airways</u> website or via a travel agent. Changes made within the Booking Period to an existing booking originally made before the Booking Period do not qualify the booking as an Eligible Flight. If Velocity members meet the Bonus Points Offer criteria, they will receive: 5,000 bonus Velocity Points for a one-way Economy Eligible Flight; 10,000 bonus Velocity Points for a return Economy Eligible Flight; 10,000 bonus Velocity Points for a one-way Business Eligible Flight; or 20,000 bonus Velocity Points for a return Business Eligible Flight. Velocity members who meet the Bonus Points Offer criteria will be allocated the bonus Points within four weeks of their travel date. The bonus Points will be awarded to the Velocity membership number listed in the Eligible Flight booking that meets the Bonus Points Offer criteria. The member details on the Velocity membership number must match the passenger travelling on the Eligible Flight booking. Bonus Velocity Points will be applied to the originally purchased fare class and any upgrades (example: from Economy to Business or First Class) will only attract bonus Velocity Points as originally booked and ticketed. Additional airline partner and <u>Velocity Membership Terms and Conditions</u> apply.